Coastal Aviation

The flying safari company

WE ARE AFRICA
2015

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The flying safari company

WHO WE ARE?

WHERE WE FLY?

WHY A FLYING SAFARI?

NEW CONCEPTS

NEW FLIGHTS

HOT DESTINATIONS

WHO WE ARE?

- The longest established scheduled / non scheduled charter airline in Tanzania, operating since 1987.
- The largest fleet, operating 20 aircrafts (Cessna 208B “Caravan”, Pilatus PC12, Cessna 206) every day
- The widest network, connecting daily the main parks and coastal resorts in Tanzania and neighboring East-African countries
- **Always operating with the highest reliability and commitment !**

WHO WE ARE NOT? AN AIRLINE…

- Yes, we are an AVIATION COMPANY!
- Hopping model VS point-to-point → routing finalized the day of operations
- Approximate timing in bush flights → reviewed ETD and ETA announced on Twitter and website
- Operational flight check on bush flight → partial offline procedure
- Inducement (min number of seats) required on few pioneer routes
- Operating with small aircrafts → luggage restrictions

WHERE DO WE FLY?

- Main coastal resorts and parks in Tanzania
- Kigali (mountain gorillas) in Rwanda
- Nairobi and Masai Mara in Kenya (partnership with Safarilink)

WHY A FLYING SAFARI? STRAIGHT TO DESTINATION!

- Straight to the heart of the safari
- Quickly, safely and in total comfort
- Saving time and energy for safari or relax at destination
- Skip miles of traffic and bone-breaking roads

WHY A FLYING SAFARI? PARTNER WITH THE EXPERTS!

- Dedicated hosts, intimately familiar with their surroundings, who knows every detail and can tailor it to your needs
- Personalised guides, who know their territory inch by inch
- Specialised open safari vehicles

WHY A FLYING SAFARI? ENHANCED PERSPECTIVE!

- A flight over the African bush and the Indian Ocean coastline offers breathtaking views over the most astonishing landscapes

WHY A FLYING SAFARI? PRIVATE EXPERIENCE AT AN AFFORDABLE COST!

- Itineraries once achievable only with private charters.
- Connecting the most remote corners and the most secluded camps and lodges
- far from the hassle and crowds of mainstream tourism.
- at your own pace, on your own terms

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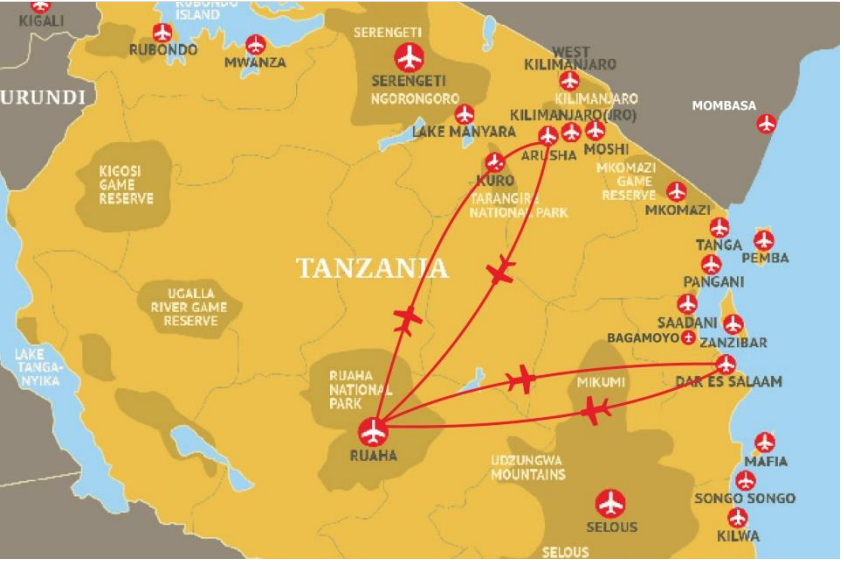
2015 HIGHLIGHTS

THE FIRST CLASS FLIGHT

- Direct and comfortable jet-like way of travelling
- Operated with Pilatus PC12: fast, pressurized and comfortable, normally used for private charters.
- No (or fewer) intermediate stops —> time saving

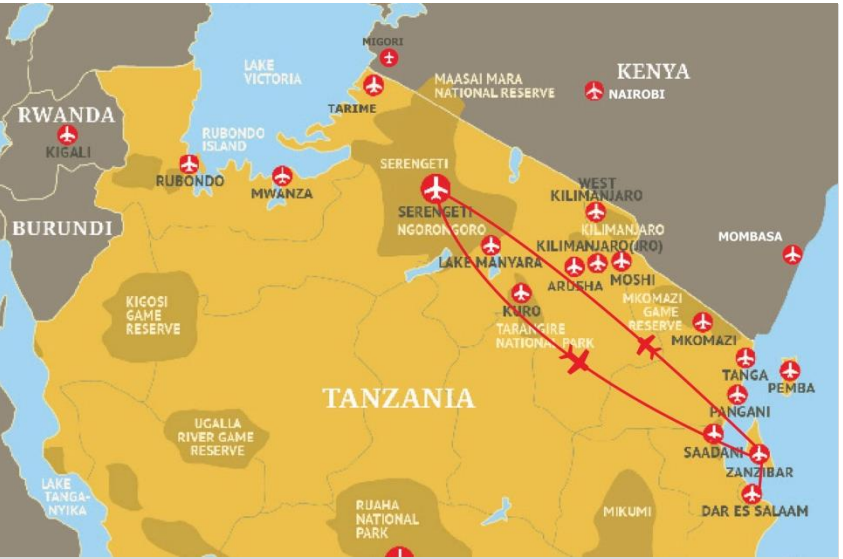
FIRST CLASS: RUAHA



AIRSTRIP	DEPART	ARRIVE
ARK-RUAHA	12:15	13:45
RUAHA-DAR	14:00	15:30
DAR-RUAHA	08:30	10:15
RUAHA-ARK	10:20	11:40

- Half the flying time of the standard flight
- Same price as the standard flight
- Free upgrade available on request
- Ruaha – Dar | Zanzibar via Selous still available on demand, in case of ongoing connection. Otherwise dedicated to the Ruaha – Selous connection

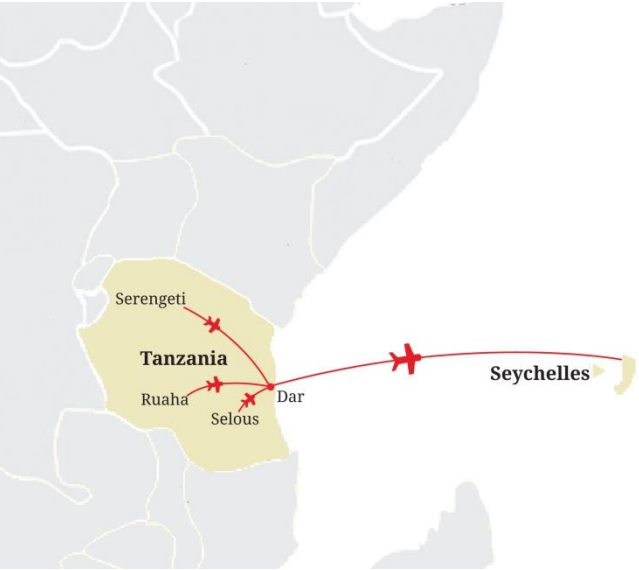
FIRST CLASS: SERENGETI



AIRSTRIP	DEPART	ARRIVE
ZNZ-KOGATENDE	08:00	09:50
KOGATENDE-SERONERA	10:05	10:25
SERONERA-NDUTU	10:40	10:55
NDUTU-ZNZ	11:10	12:40

- Direct flight: average 2 hours flight only
- Operational all year except April and May
- Always flying to Seronera
- Max 2 additional stops on demand (Ndutu – Kogatende – Grumeti - Sasakwa)
- No minimum number of passengers required
- Free upgrade available on request (for 2015)

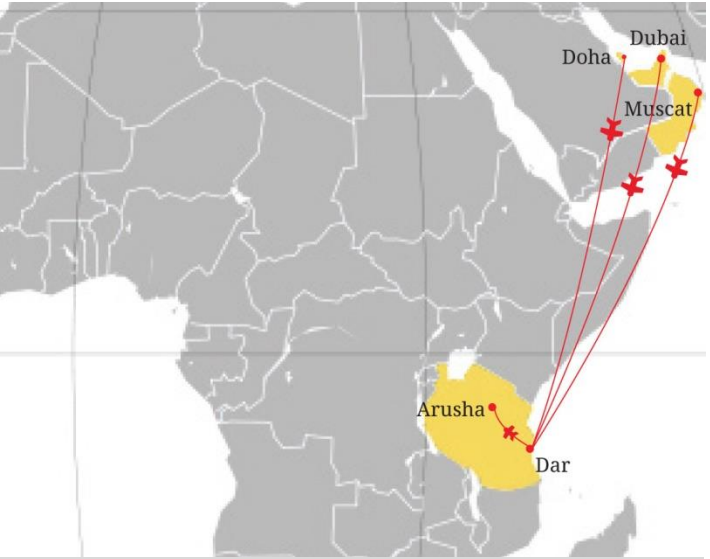
THE SERENGETI – SEYCHELLES



- Air Seychelles flies from Dar to Mahe 2 times a week on Tuesdays and Sundays.
- Coastal connects from the Serengeti to Air Seychelles with the "Serengeti Express".
- And from Ruaha, Selous and Zanzibar with our normal schedule.
- Return connects Seychelles to Selous, Zanzibar or Arusha

AIRSTRIP	DEPART	ARRIVE
Serengeti – Mahe	11:00	19:05**
Mahe - Selous	09:30**	15:15

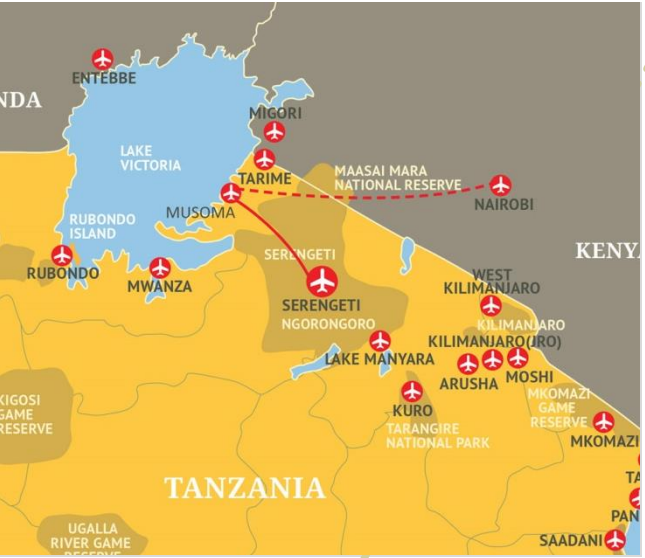
THE MIDDLE EAST CONNECTION



- Passenger coming in with Emirates, Qatar and Oman Air are now able to connect to Arusha.
- Arrive in Arusha before sunset.
- Travellers going to the north can rest and be ready for their safari next day.

- Passengers arriving with Oman Air and Emirates are recommended to have their visa issued before coming to Tanzania.
- The flight picks departs Zanzibar at 16:00, Dar at 16:30 and arrives Arusha at 18:20.

THE SERENGETI – NAIROBI CONNECTION



- Nairobi (Jomo Kenyatta) to the heart of Serengeti in less than 2 hours!
- Connects well with most international arrivals and evening international departures
- enables circular itineraries, avoiding doubling back to/from Arusha and JRO

AIRSTRIP	DEPART	ARRIVE
NAIROBI-LAMAI	07:30	09:30
LAMAI-NAIROBI	15:20	17:15

SONGO SONGO – FANJOVE PRIVATE ISLAND

- Unspoiled paradise in the middle of the Indian Ocean. Probably the best beach destination in Tanzania!
- Connected with all Northern and Southern parks, thank to Coastal Aviation Flying Safari Network
- More Info: www.ed.co.tz

THE HONEYMOON SAFARI

- First itinerary designed specifically as private class
- Dar - Selous - Fanjove Private Island - Zanzibar – Dar
- Each leg with a dedicated pick-up and drop-off
- Operated with Cessna 206 (4 seater)

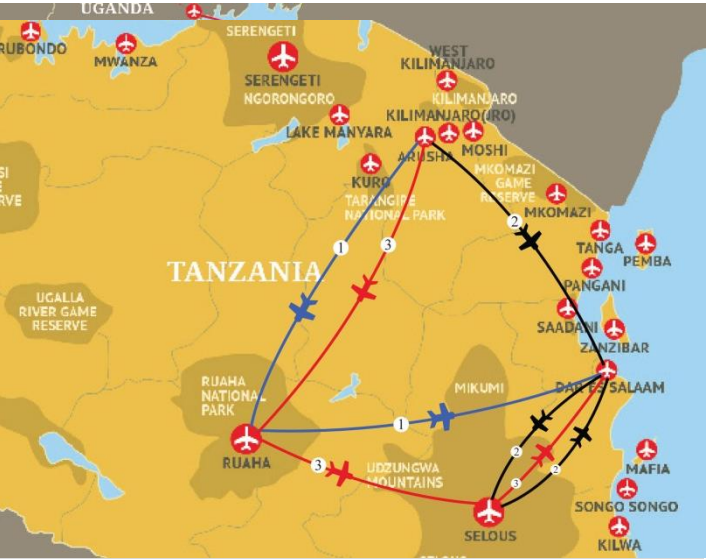
SAFARI EXTENSIONS

- pluggable add-ons to mainstream safaris
- leverage our wide network
- Priced with or without accommodation

SAFARI EXTENSION: ZANZIBAR

- Extension safari to Zanzibar and Dar
- From Arusha at 12:15 to Zanzibar (arriving at 13:50) and from Zanzibar to Dar any of 8 flights a day to suit your international connection

SAFARI EXTENSION: SOUTHERN CIRCUIT



- Ruaha National Park
- Selous Game Reserve
- Ruaha and Selous

THE GORILLA EXTENSION

- Extension safari to Kigali straight from the Serengeti
- Opearated daily in both directions

FLIGHTS TO SELOUS FOUR TIMES A DAY

- Connecting with most of international airlines
- Connecting with the Northern Circuit in both directions.
- Early morning and late afternoon shared charters now re-priced as normal flights, effective immediately.

FLIGHTS TO RUAHA TWICE A DAY

- The largest national park in Tanzania
- 10% of the world lion population: one of the last true strongholds against extintion
- Dramatic scenaries and minimal human presence
- Endangered by poaching and neighboring locl communities: **if we don't sell it, we'll lose it!**

DISCONTINUATION OF INTERNATIONAL FLIGHTS IN TARIME

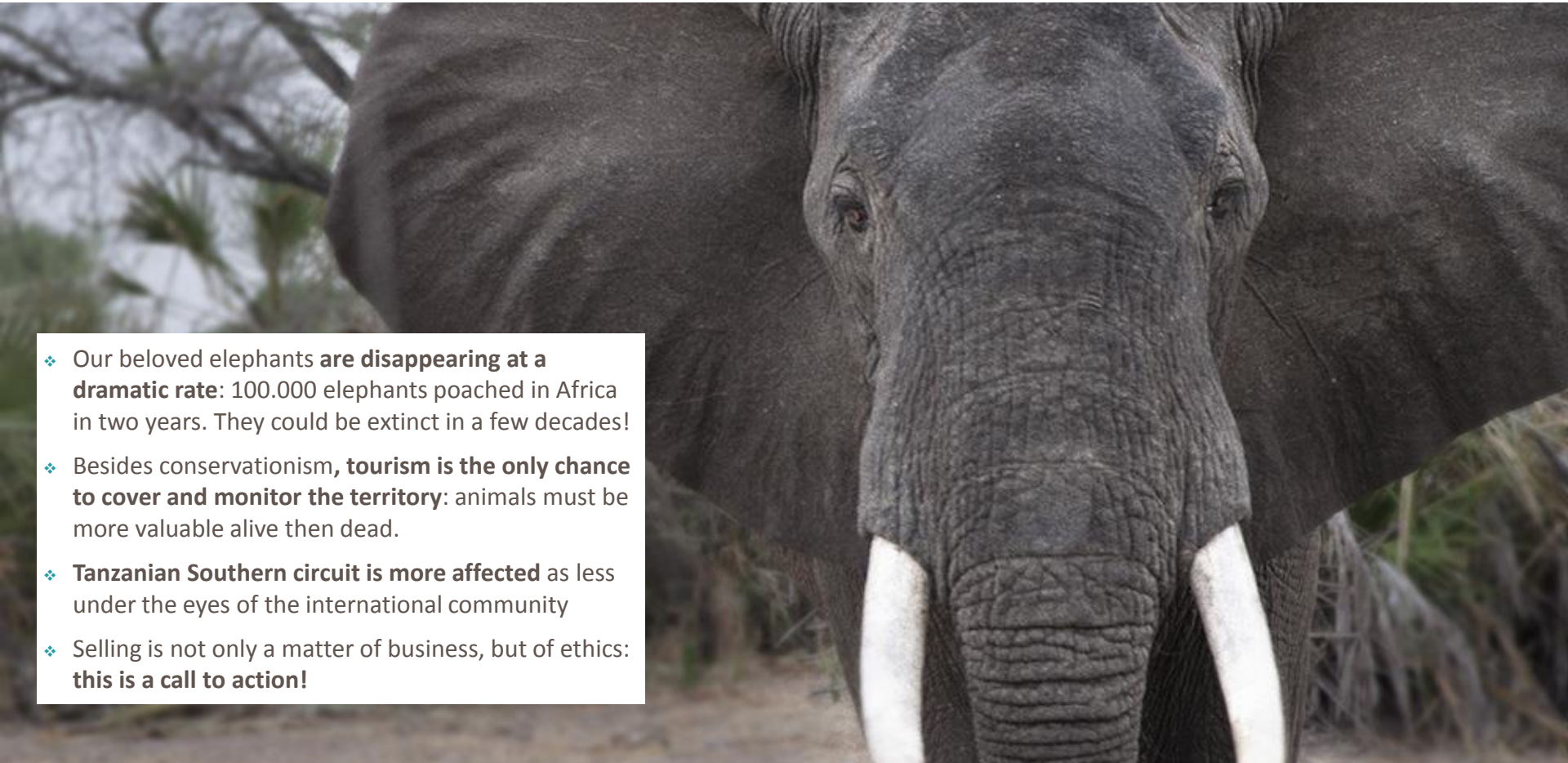
Following the sudden decision of Tanzanian Authorities to withdraw their authorization for international flights using Tarime as a point of entry/exit of the country, the following changes are introduced effective immediately:

- **Nairobi Route:** minimal impact, the flights ill continue using Musoma for customs and immigration
- **Entebbe Route:** Unfortunately this route is discontinued. We will honor all existing bookings and in the mean time work on a viable solution to bring the flight back
- **Serengeti Masaai Mara Route:** This route is not affected and continues via Tarime and Migori as normal.

NEW IDEA: ZANZIBAR - DAR 24H SHUTTLE

- A continuous day and night service, targeting seamless international connections.
- Directly to Terminal 2 - Julius Nyerere International Airport.
- Operated with a twin engine aircraft.
- Slightly more expensive (100 USD), higher operational cost
- Feedback welcome

BAD NEWS



- Our beloved elephants **are disappearing at a dramatic rate**: 100.000 elephants poached in Africa in two years. They could be extinct in a few decades!
- Besides conservationism**, tourism is the only chance to cover and monitor the territory**: animals must be more valuable alive then dead.
- **Tanzanian Southern circuit is more affected** as less under the eyes of the international community
- Selling is not only a matter of business, but of ethics: **this is a call to action!**

SAFARI NJEMA!

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